

WWTD:
What Would
Truffaut Do?

Man, wish I could grow
facial hair like Daniel
Day Lewis



UPDATE BLOG ABOUT RELEASE
OF KUROSAWA BOX SET

Ben Braddock
post-grad
school ennui
setting in



WATCH "FULL METAL JACKET" AGAIN WITH DIRECTORS' COMMENTARY

CITIZEN KANE



Woody Allen



IN COEN
BROTHERS
WE TRUST

AUDIO OF WERNER HERZOG READING "CURIOUS GEORGE"

Godard

16
ASPECT
RATIO
9

IMDb FACTS

TOSHIRO
MIFUNE
= BADASS

TO DO:
pay
film
school
loans

HITCHCOCK



Indie
Film
Fest



Dreams of
becoming
world-famous
director



DEPRESSING
SCANDINAVIAN
FLICKS THAT
CHEER ME UP

IFC

Mise-en-scène

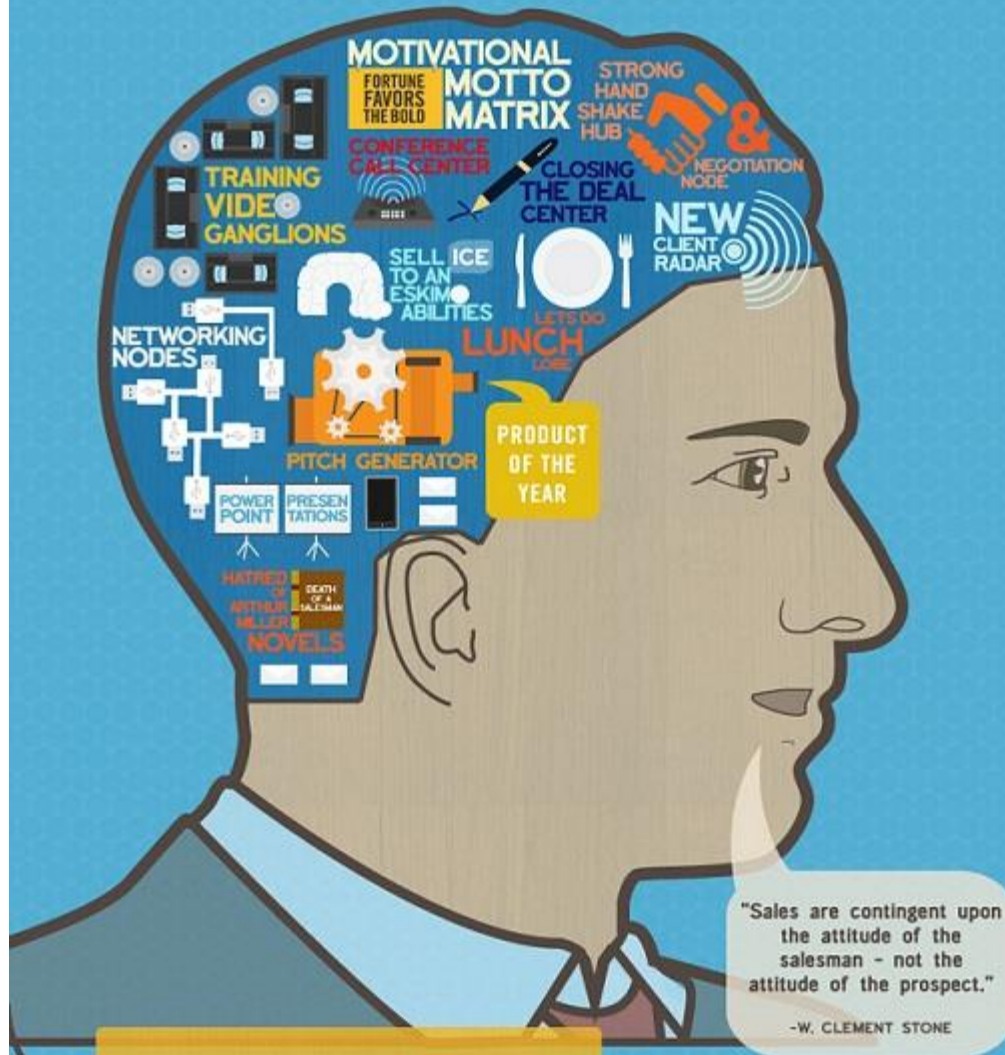
FRENCH
NEW WAVE

~FIN~

SALES MANAGER



IT'S A PERILOUS AND SOMETIMES CHAOTIC WORLD INSIDE THE MIND OF A SALES MANAGER. TAKE A JOURNEY FROM THE NEGOTIATION NODE TO THE TRAINING VIDEO GANGLIONS AND SEE JUST WHAT IT TAKES TO MASTER THE ART OF THE SALE.



SALES TRAINING 101

It may take years of trial and error to master the ins-and-outs of the sales trade, but here are some tools that every salesperson should have in his/her belt.

- PRODUCT MASTER
- KNOW YOUR CUSTOMER
- CONFIDENCE BUILDER

INSIDE THE MIND OF AN HR MANAGER

They create colorful PowerPoint presentations on the clear line between appropriate versus inappropriate office behavior. They have an uncanny ability to memorize every employee's name—and the names of their pets. They even listen patiently as people complain about how their cubicle neighbor's pungent lunch smells need to be swiftly dealt with.

Have you ever wondered what it looks like in the chaotic mind of a human resources manager?

